

Mark Campbell Tilton

Associate Professor

Department of Political Science
Purdue University
Beering Hall of Liberal Arts and Education
Purdue University
100 N. University Street
West Lafayette, Indiana 47907-2098 USA
e-mail: mtilton@purdue.edu

EDUCATION

Ph.D., Political Science, University of California at Berkeley, 1990. Dissertation Committee: Chalmers Johnson (chair), John Zysman, Thomas Gold.

Research Student, Department of Economics, University of Tokyo, Japan, 1986-87.

M.A., Political Science, University of California at Berkeley, 1982.

B.A., Political Science, University of California at Berkeley, 1979.

One year advanced language study at Inter-University Center for Japanese Studies, Tokyo, 1976-77.

PUBLICATIONS

Books:

Is Japan Really Changing Its Ways? Regulatory Reform and the Japanese Economy, co-edited with Lonny Carlile (Washington, D.C.: The Brookings Institution Press, 1998).

Restrained Trade: Cartels in Japan's Basic Materials Industries (Ithaca, New York: Cornell University Press, 1996).

Book chapters:

"Legacies of the Developmental State for Japan's Information and Communications Industries," with Hyeonjung Choi, in Cornelia Storz and Andreas Moerke, eds., *Information and Communication Technologies in Japan, Germany and the U.S.: Institutional Frameworks, Competitiveness and Learning Processes* (London: Routledge Curzon Press, 2007).

"Amerika: Denki tsushin shijo kisei ni okeru Beidokunichi hikaku" (America: A comparison of American, German and Japanese telecommunications regulation), in Glenn Hook, Kudo Akira, and Kikkawa Takeo, eds., *Gendai Nihon Kigyo: Gurobaru rebyu* (A global review of contemporary Japanese firms), (Tokyo: Yuhikaku, 2006).

"Coping with Market Rigidities in Germany and Japan," with Patricia Boling, in Werner Pascha, ed., *Systemic Change in the Japanese and German Economies: Convergence and Differentiation as a Dual Challenge*, in English-Language Series of the Institute of Asian Affairs, Hamburg (London and New York: RoutledgeCurzon, 2004), pp. 254-72.

"The Difference Government Policy Makes: The Case of Japan," in Peter Z. Grossman, ed., *How Cartels Endure and How They Fail: Studies of Industrial Collusion* (Cheltenham, UK; Northampton, Massachusetts: Edward Elgar Publishing, 2004), pp. 174-195.

"Ideas, Institutions and Interests in the Shaping of Telecommunications Reform," in Linda Weiss, ed., *States in the Global Economy* (Cambridge: Cambridge University Press, 2003), pp. 180-199.

Entries in Allan Bird (ed.), *Encyclopedia of Japanese Business and Management* (New York: Routledge, 2002):

"After-sales pricing," pp. 8-9.

"Cartels," pp. 62-65.

"Chalmers Johnson," p. 254.

"Competition," pp. 74-77.

- “Regulatory Reform and Market Opening in Japan,” in *Is Japan Really Changing Its Ways? Regulatory Reform and the Japanese Economy*, Mark Tilton and Lonny Carlile, eds., (Washington, D.C.: The Brookings Institution Press, 1998).
- “Regulatory Reform and the Developmental State,” with Lonny Carlile, in *Is Japan Really Changing Its Ways?*
- “Is Japan Really Changing?,” with Lonny Carlile, in *Is Japan Really Changing Its Ways?*

Articles:

- “Seeds of an Asian E.U.? Regionalism as a Hedge against the U.S. on Telecommunications Technology in Japan and Germany,” special issue of *Pacific Review* on “Managing the Medusa: The US-Japan Political-Economic Relationship in Comparative Perspective,” edited by Ellis Krauss, Verena Blechinger-Talcott, and Chris Hughes, Vol. 20, No. 3 (September 2007), pp. 301-327.
- “Between Market and Organization: Japanese Cartels and Their Effects on International Trade,” *Dossier spécial: Approches pluridisciplinaires de la question des marchés, Actes du Séminaire Contradictions et Dynamique des Organisations*, Vol. 10 (1999), Fédération de Recherches sur les Organisations et leur Gestion, École Polytechnique, Paris, France, pp. 69-96.
- “Japanese Group Boycotts and Closed Government Procurement as Barriers to Trade,” in *The Economic Implications of Liberalizing APEC Tariff and Nontariff Barriers to Trade*, U.S. International Trade Commission, Investigation No. 332-372, Publication No. 3101, April 1998.
- “Trade Associations, Cartels and Policymaking in Japan,” *Symposium Proceedings: Japanese Public Policy, Perspectives & Resources*, (Washington, D.C.: Library of Congress, April 24, 1995).
- “Informal Market Governance in Japan's Basic Materials Industries,” *International Organization*, Vol. 48, No. 3 (Autumn 1994), pp. 663-685. (Reprinted in Steven Tolliday, editor, *The Economic Development of Modern Japan, 1945-1995* (Cheltenham, England: Edward Elgar Publishing Limited, 2002).
- “Using Interviews to Find Out How the Japanese Political Economy Really Works,” *Social Science Japan*, Vol. 1, No. 2 (Fall 1994).
- “Kyokai and Gyokai: Formal and Informal Means of Stabilizing Prices in the Japanese Petrochemical Industry,” *Best Paper Proceedings*, Association of Japanese Business Studies, 1993.

Working papers:

- “Nonliberal Capitalism in the Information Age: Japan and the Politics of Telecommunications Reform,” *Japan Policy Research Institute Working Paper No. 98* (February 2004). Available at <http://www.jpri.org/publications/workingpapers/wp98.html>
- “Antitrust Policy and Japan’s International Steel Trade,” Working Paper No. 159, Working Paper Series, Center on Japanese Economy and Business, Columbia Business School, February 1999.
- “Regulatory Reform and Market Opening in Japan,” Discussion Paper No. FS I 97-305, Wissenschaftszentrum Berlin für Sozialforschung, July 1997.

Short policy articles:

- “Japanese Steel and Chemical Cartels,” *Chemtech*, Published by the American Chemical Society, Vol. 29, No. 9 (September 1999), pp. 49-53.
- “Deregulation Forum,” a series of articles on Japanese deregulation in *Tracking Japan*:
- “Japanese Business Apathetic About Liberalizing Markets,” August-September 1996.
- “Japan's Deregulation ‘Action Plan’ and the Deregulation ‘Process,’” with Lonnie Carlile, April-May 1996.
- “Introduction to Japanese Deregulation,” with Lonnie Carlile, August-September 1995.
- “Japanese Cartels Still Block Imports,” *JPRI Critique* (Published by the Japan Policy Research Institute), Vol. 1, No. 2 (October 1994).

Book Reviews:

- Review of *Reprogramming Japan: The High Tech Crisis under Communitarian Capitalism*, by Marie Anghodoguy. For *Pacific Affairs*, Vol. 79, No. 2 (Summer 2006).

- Review of *Modern Peoplehood*, by John Lie. For *Contemporary Sociology*, Vol. 35, No. 2 (March 2006).
- Review of Ulrike Schaede and William W. Grimes. *Japan's Managed Globalization: Adapting to the Twenty-First Century*. For *Journal of Japanese Studies*, Vol. 31, No. 2 (2005).
- Review of *The End of Diversity? Prospects for German and Japanese Capitalism*, edited by Koza Yamamura and Wolfgang Streeck. For *Pacific Affairs*, Vol. 77, No. 3 (Fall 2004).
- Review of *Antitrust in Germany and Japan: The First Fifty Years, 1947-1998*, by John O. Haley, for *The Journal of Japanese Studies*, Vol. 30, No. 1 (2004), pp. 194-198.
- Review of *Cooperative Capitalism: Self-Regulation, Trade Associations, and the Antimonopoly Law in Japan*, by Ulrike Schaede, for *The Journal of Japanese Studies*, Winter 2002, pp. 203-206.
- Review of *Closing the Shop: Information Cartels and Japan's Mass Media*, by Laurie Anne Freeman, for *The Journal of Asian Studies*, Vol. 60, No. 1 (February 2001), pp. 215-217.
- Review of *Regime Shift: Comparative Dynamics of the Japanese Political Economy*, by T.J. Pempel, for *Journal of Politics*, Vol. 62, No. 3 (August 2000), pp. 955-957.
- Review of *Gendai Nihon no ideogii* (Contemporary Japanese Ideology), by Kabashima Ikuo and Takenaka Yoshihiko, in *Social Science Japan Journal*, Vol. 2, No. 1 (April 1999).
- Review of *Economic Ideology and Japanese Industrial Policy*, by Bai Gao, in *The Journal of African and Asian Studies*, Vol. 33, No. 4 (Nov. 1998), pp. 385-386.
- Review of *Troubled Industries: Confronting Economic Change in Japan*, by Robert Uriu, in *The American Academy of Political and Social Science*, No. 552 (July 1997) pp. 191-2.
- Review of *The Antimonopoly Laws and Policies of Japan*, by H. Iyori and A. Uesugi, in *Pacific Affairs*, Volume 69 (Winter 1996/97) pp. 574-5.
- Review of *Jews in the Japanese Mind: The History and Uses of a Cultural Stereotype*, by David G. Goodman and Masanori Miyazawa, in *Shofar*, Vol. 14, No. 4 (Summer 1996).
- Review of *Strategic Capitalism: Private Business and Public Purpose in Japanese Industrial Finance*, by Kent Calder. *Journal of Asian Studies*, Vol. 53, No. 4 (November 1994), pp. 1260-61.
- Review of *Regionalism and Rivalry: Japan and the United States in Pacific Asia*, edited by Jeffrey A. Frankel and Miles Kahler. *Contemporary Sociology*, Vol. 24, No. 2 (March 1995), pp. 213-214.
- Review of *Japanophobia*, by Bill Emmott and *Rivals Beyond Trade: America vs. Japan in Global Competition*, by Dennis Encarnation, *Mangajin*, No. 33 (March 1994). Reprinted in *Japan Related*, No. 11 (March/April 1995), p. 47.

Translation:

- "The Advanced Industrial Societies in Disarray: What Are the Available Choices?" Special issue of *Annals of the Institute of Social Science*, University of Tokyo, 1989 (translated the five Japanese-language articles into English).

PROJECTS IN PROGRESS

- "Japan Following Europe's Leadership: The Politics of Cutting Greenhouse Gas Emissions"
- "Locked in the Iron Cage: Japan and its Steel Cartel"
- Book on comparative climate change policy.

AWARDS AND HONORS

- University of Chicago Institute of East Asian Studies, Library Travel Grants, 1993, 1995, 2000, 2001, 2002, 2005, 2006.
- Grant for short-term travel to Japan from the Northeast Asia Council of the Association for Asian Studies, 2005.
- College of Liberal Arts research incentive grant for travel to Japan, 2005.
- Sigur Center-Woodrow Wilson Center Luce Fellowship, to work on "Japanese Competition Policy in International Comparison: A Case Study Approach Looking at Steel and Telecommunications," 2003-4.
- Fellowship from Center for Social and Behavioral Sciences, Purdue University, spring semester, 2002.

Japan-United States Friendship Commission Grant to study "The Politics of Telecommunications Regulation," 2000-2003.
 Semester Leave for Studies in a Second Discipline, to study economics and carry out research at the Center for Global Trade Analysis at Purdue University, Fall 1998.
 Japan-United States Friendship Commission Grant to study "Japanese Competition Policy and Market Access, In Comparison with Germany and the United States," 1997-2000.
 Abe Foundation Fellowship for field research on "Competition Policy in Germany, Japan, and the United States," 1996-1998.
 Japan-United States Friendship Commission Grant to study Japanese deregulation, 1995-1996.
 Hamburg University, Germany, travel grant, 1996.
 Purdue University, Global Initiative Course Development Grant, 1995.
 University of Michigan Center for Japanese Studies, Library Travel Grants, 1993, 1995, 2003.
 Japan Foundation Research Grant, 1994.
 Purdue University School of Liberal Arts Faculty Development Grant, 1993-94.
 Purdue Research Foundation Summer Faculty Grant, 1992.
 Purdue/MUCIA International Travel Grant, 1992.
 Purdue University Faculty Incentive Grant, 1991, 1993.
 Purdue University Library Scholars Grant, 1990, 1991.
 Association for Asian Studies Travel Grant for Research in Japan, 1991.
 Social Science Research Council Fellowship for Completion of Doctoral Dissertation, 1988-89.
 Fulbright Doctoral Dissertation Research Fellowship, 1986-87.
 Henry Robert Braden Fellowship from Political Science Department, U.C. Berkeley, 1985.
 Foreign Language and Area Studies Fellowship to study Japanese, 1983-84.
 Regents' Fellowship for entering graduate students, U.C. Berkeley, 1981-82.
 Graduation with honors, U.C. Berkeley, 1979.
 National Merit Scholarship, 1974.

TEACHING AND RESEARCH EXPERIENCE

Purdue University, Department of Political Science: August 1990 -, Associate Professor.
 University of Tokyo, Institute of Social Science, Visiting Scholar, October-November, 1995; July 1996-March 1997; July-August 1999; July-August 2000, July 2003, May 2005.
 Luce Fellow, Woodrow Wilson International Center for Scholars and Sigur Center, George Washington University, Washington, D.C., 2003-4.
 Free University, Berlin, Germany, Visiting Scholar, June-July 1998.
 Wissenschaftszentrum Berlin, Visiting Scholar, April-July 1997.
 Hamburg University, Visiting Scholar, May 1996.
 Tsukuba University and University of Tokyo, Visiting Scholar, May-August 1994.
 University of Tokyo, Institute of Social Science: September 1987-December 1988, Research Associate (Joshu).
 University of Tokyo, Faculty of Economics, September, 1986-August 1986, Research Student.
 Courses taught: Introduction to Comparative Politics; East Asian Politics; Japanese Political Economy; Development Politics; U.S.-Japanese Relations; graduate seminars in Comparative Politics, Political Economy, Political Economy of Advanced Industrialized Countries, Asian Politics; Summer Study Abroad course in Western European Politics in Strasbourg, France.

PROFESSIONAL ACTIVITIES

Member, International House of Japan
 Member, Association for Asian Studies
 Member, American Political Science Association
 Director, Asia Policy Point

Invited lectures:

- “Japanese Strategies for Creating and Maintaining Comparative Advantage,” conference on “New Thinking in International Trade,” Woodrow Wilson International Center for Scholars, Washington, D.C., November 16, 2006.
- “Tossing the American Football: Why U.S. Ties Were at Issue in Japan's September Elections,” Michigan State University, Asian Studies Center, Michigan State University, East Lansing, Michigan, October 31, 2005.
- “Japan’s Tougher New Antimonopoly Law: Why It Passed and How It Will Change Japan,” German Institute of Japanese Studies, Tokyo, May 23, 2005.
- “Japanese Competition Policy in International Comparison: A Case Study Approach Looking at Steel and Telecommunications,” Woodrow Wilson International Center for Scholars, Washington, D.C., April 1, 2004.
- “Liberalizing the Leviathans: Telecommunications Policy Reform in Germany and Japan,” Woodrow Wilson International Center for Scholars, Washington, D.C., January 15, 2004.
- “Significance of the Lower House Election for Economic Reform,” Sigur Center for Asian Studies of the Elliott School of International Affairs, George Washington University, Washington, DC, November 13, 2003.
- “Problems of Coordination in the Japanese Economy ,” presented as part of a symposium, “How Many Varieties of Capitalism?,” Center for Comparative and Historical Analysis, Northwestern University, Evanston, Illinois, October 13, 2003.
- “Steel’s Divided Markets: Japan & Europe,” Japan Information Access Project, Washington, D.C., June 28, 2002.
- “Comments on the Price of Steel in Japan and Other Nations,” at a conference titled, “Does America Want a Steel Industry? The Political and Economic Implications of President Bush’s Section 201 Decision,” Sponsored by the New America Foundation, Dirksen Senate Office Building, Washington, D.C., February, 28, 2002.
- “Telecommunications Policy Reform,” Center for East Asian Studies, Indiana University, Bloomington, Indiana, November 16, 2001.
- “The Politics of Pain: Prime Minister Koizumi’s Attempt to Sell Economic Reform to the Japanese People,” Harry and Bernice Gockel International Symposium, Missouri Southern State College, Joplin, Missouri, September 18, 2001.
- “Telecom Liberalization in Japan: Why Koizumi Is Not the Answer,” New America Foundation, Washington, D.C., June 8, 2001.
- “Under-Regulated Japan: Telecommunications and the New Economy,” Japan Information Access Project, Washington, D.C., June 8, 2001.
- “U.S.-Japanese Security and Trade Relations in the Twenty-First Century,” Ball State University, Muncie, Indiana, April 5, 2000.
- “Deregulation and U.S.-Japan Relations,” Research Institute for Economics and Business Administration, Kobe University, Kobe, Japan, December 7, 1999.
- “Misunderstandings of American Regulatory Reform,” Keidanren International Symposium on Regulatory Reform, Keidanren Kaikan, Tokyo, December 6, 1999.
- “The Global Economic Effects of Japan’s Steel Cartel,” Economic Strategy Institute, Washington, D.C., October 7, 1999.
- “Japan's Steel Cartel and the 1998 Steel Export Surge,” presented in Washington, D.C., October 23, 1998, at the following three locations:
- The Brookings Institution.
 - United States Trade Representative.
 - Congressional Research Service.
- “Qué está pasando en la economía japonesa? Trayectoria histórica, problemas actuales e impacto en la cuenca del Pacífico” (What’s going on in the Japanese economy? Its historical trajectory, current problems and impact on the Pacific Basin), Facultad de Ciencias Sociales y Economía, Pontificio Universidad La Católica, Lima, October 16, 1998.

- "La crisis financiera en Japón y sus implicancias para los países en desarrollo" (The financial crisis in Japan and its implications for developing countries). Facultad de Ciencias Forestales, Universidad Nacional Agraria La Molina, October 16, 1998.
- Same lecture presented to the Facultad de Ciencias Administrativas, Universidad de Lima, October 15, 1998.
- "Antitrust and Market Access Issues in Japan," Wissenschaftszentrum Berlin, June 24, 1998.
- "Between Market and Organization: Japanese Cartels and Their Effects on International Trade," presented as part of the lecture series, "Contradictions et Dynamique des Organisations," sponsored by the Fédération de Recherches sur les Organisations et leur Gestion, École Polytechnique, Paris, April 9, 1998.
- "A Discussion On Competition Policy And International Trade: How Different Is Japan From Germany and Does It Matter?" Office of the United States Trade Representative, Washington, D.C., March 26, 1998.
- "Competition Policy and International Trade in Japan," Free University, Berlin, May 6, 1997.
- "Competition Policy and International Trade in Japan," Internationales Begegnungszentrum Berlin, April 23, 1997.
- "The Politics and International Implications of Japanese Deregulation," at "Japanese Deregulation: What You Should Know," conference sponsored by Japan Information Access Project and Japan-U.S. Friendship Commission, April 4, 1997, National Press Club, Washington, D.C.
- Series of Japanese-language lectures on "Kisei kanwa, shijo kaiho to Nihon no anzen hoshō" (Regulatory reform, market opening and Japan's security) to business groups in five Japanese cities, sponsored by the United States Information Service. Also gave a similar talk at two universities. (Titles listed only for two cases where different from above).
- "Kisei kanwa to kokusai kyosoryoku" (The deregulation approach to global competition), Chubu Industrial Advancement Center, Nagoya, Japan, March 4, 1997.
 - Western Japan Industrial Club, Kitakyushu, Japan, March 3, 1997.
 - Group of media, academia, business and local government officials at home of US Consul, Fukuoka, Japan, March 3, 1997.
 - "Hokkaido kara sekai e: kiseikanwa to do keizai no hatten" (From Hokkaido to the world: Regulatory reform and regional development), World Trade Center, Sapporo, Japan, February 26, 1997.
 - Kokusaku Kenkyu Kai (a policy group founded by Kishi Nobusuke in the early 1930s), Tokyo, February 24, 1997.
- Faculty of Economics, Saitama University, March 19, 1997.
 - Institute of Social Science, University of Tokyo, February 28, 1997.
- "Why Regulatory Reform Won't Open Japan's Market to Imports," High Tech Study Group, National Cash Register Building, Tokyo, January 27, 1997.
- "Regulatory Reform and Japanese Market Opening," roundtable discussion with Professor Kato Masashi for a visiting group from the Congressional Economic Leadership Institute, US Embassy, Tokyo. November 18, 1996.
- "Why Japan Isn't Deregulating Its Economy," presentation to group of thirty American high school teachers, sponsored by the Close-Up Foundation, Tokyo, November 5, 1996.
- "Nihon no kisosozai sangyo no karuteru" (Cartels in Japan's basic materials industries), Keio University, October 21, 1996.
- "Japanese Antitrust and the Deregulation Movement," Autumn Abe Colloquium, Tokyo, October 2, 1996.
- "Understanding How Japan's Cartels Work," National Association of Manufacturers, Washington, D.C., January 25, 1996.
- "Jigyosha dantai to hikoshikina sangyo seisaku" (Trade associations and informal industrial policy), presentation as part of the project on Technological Progress and Human Environment in Public Policy at the University of Tsukuba, Japan, November 2, 1995.

- “Is Japan Liberalizing?” MacArthur Foundation Opinion Leader Seminar, World Policy Institute, New School for Social Research, New York City, October 18, 1995.
- “Cartels and Deregulation in Japan,” presented at a workshop titled, “Japanese Management of Technology-Policies and Practices, Workshop 2: Government-Industry Partnerships: How It Works in Japan,” sponsored by the Japan Policy Research Institute and the University of New Mexico, U.S.-Japan Center, October 13-14, 1995.
- “Changing Government-business Relations and Their Impact on Japan's Foreign Trade,” University of Michigan Japanese Business Seminar, Ann Arbor, May 1995.
- “Trade Associations and Policymaking in Japan,” at a symposium titled, “Japanese Public Policy, Perspectives and Resources,” Library of Congress, Washington, D.C., April 24, 1995.
- “Tougher Anti-Monopoly Policy? Cartels in Contemporary Japan,” Institute of Social Science, University of Tokyo, August 1994.
- “Hikaku no shiten kara mita nihon no dokusen kinshi seisaku” (Japan's anti-monopoly policy in comparative perspective), University of Tsukuba Political Science Forum lecture series, Tsukuba, Japan, June 1994.
- “The Current Political Scene in Japan and Its Implications for U.S.-Japan Relations,” Mitsui Symposium on Japanese Politics, DePauw University, November 1993.
- “The State, Business, and Politics in Japan,” Illinois Wesleyan University, November 30, 1990.

Conference papers:

- “The Significance of the 2005 Revision of Japan’s ‘Constitution of Capitalism,’” American Political Science Association meeting, Philadelphia, August 31-September 3, 2006.
- “The Paradox of Nationalism and Regionalism in Northeast Asia and Europe: The Case of Telecommunications,” presented at conference titled, “Managing the Medusa: The US-Japan Political-Economic Relationship in Comparative Perspective,” Warwick University, Warwick, England, March 29-31, 2006.
- “Industrial Policy and Self-Regulation in the Steel Industry,” Association for Asian Studies meeting, Chicago, April 2, 2005.
- “Why Germany Has Pushed Telecommunications Reform Farther and Faster than Japan,” Association for Asian Studies meeting, San Diego, March 6, 2004.
- “Communitarian Capitalism in the Information Age: Japan and the Politics of Telecommunications Reform,” Washington and Southeast Regional Japan Seminar, George Washington University, Washington, D.C., November 15, 2003.
- Co-authored with Hyeonjung Choi, “Legacies of the Developmental State for Japan’s Information and Communications Industries,” presented at conference on “Information and Communication Technologies in Japan, Germany and the U.S.: Institutional Frameworks, Competitiveness and Learning Processes,” sponsored by Germany Institute for Japanese Studies and Center of Japanese Studies, University of Marburg and held at the German Cultural Center, Tokyo, Japan, October 24-25, 2003.
- “Japanese Telecommunications Policy,” presentation to the Japanese Political Studies Group, in conjunction with the meeting of the Association for Asian Studies, Washington, D.C., March 23, 2001.
- “Lessons from Japanese and American Telecommunications Deregulation,” at a conference sponsored by the Atlantic Council and the Abe Program of the Social Science Research Council on “Energy Deregulation and the Environment,” Washington, DC, February 2, 2001. Proceedings published as Katherine Guernsey, editor, “Energy Market Restructuring and the Environment,” CGP-SSRC Seminar Series.
- Co-authored with Patricia Boling, “Changing Institutions to Promote Stable Growth in Japan and Germany,” for a conference, “Japan and Germany in a Globalizing Economic Environment: Saving Institutional Strengths or Radically Converging on International Standards?,” University of Duisburg, Germany, April 13-14, 2000.
- “The CDS Model and the Invisible Hand,” Association for Asian Studies meeting, San Diego, March 10, 2000.

- “Competition Policy and International Trade in the Steel Markets of the European Union, Japan, and the United States,” Association for Asian Studies meeting, Boston, March 12, 1999.
- "Antitrust Policy and Japan's International Steel Trade," at a conference on "The Changing Japanese Firm," Center on Japanese Economy and Business, Columbia University Business School, New York City, December 11-12, 1998.
- “Regulatory Reform, Antitrust, and Market Opening in Japan,” Association of Japanese Business Studies meeting, Chicago, May 29, 1998.
- “Implications of Competition Policy for Protection of Weak Industries in Japan and Germany,” presentation to the Japanese Political Studies Group, in conjunction with the meeting of the Association for Asian Studies, Washington, D.C., March 28, 1998.
- “Competition Policy in Japan, Germany and the US,” Abe Fellowship Research Conference,” January 16-17, 1998, Napa, California.
- “Regulatory Reform and Market Opening in Japan,” Midwest Japanese Business Studies Association conference, September 19, 1997.
- “Japanese Group Boycotts and Closed Government Procurement as Barriers to Trade,” U.S. International Trade Commission conference on Evaluating APEC Trade Liberalization: Tariff and Nontariff Barriers, Washington, DC, September 11, 1997.
- “Deregulation and the Interests of Japanese Manufacturing Firms,” Association for Asian Studies meeting, Honolulu, April 1996.
- “Why the 1991-92 Anti-Monopoly Law Reforms Have Not Curbed Japan's Cartels,” Association for Asian Studies meeting, Washington, D.C., April 1995.
- "Informal Market Governance in the Japanese Petrochemical Industry," Association for Asian Studies meeting, Washington, D.C., April 1992.
- "Cartel Policy in the Japanese Petrochemical Industry," Midwest Conference on Asian Affairs, Iowa City, September 1991.
- "Trade Associations and Informal Policy-Making in Japan's Declining Industries," Association for Asian Studies, New Orleans, April 1991.
- "Japan's Policy Towards Manufactured Imports from the East Asian NICs and LDCs," American Political Science Association, New Orleans, August 1985.

LANGUAGES

Fluent: Spanish, Japanese
 Proficient: German, Portuguese, French
 Rusty: Modern Greek